

## CURRICULUM VITAE ET STUDIORUM

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**Employment***Academic Appointments*

Professor, Communication Studies, U. of Alabama, 2015-Present  
 Professor, Communication, U. of Maryland, 2007-2015 (Professor Emeritus, 2015-Present)  
 Associate Professor, Communication Arts & Theatre/Speech Communication/Communication, U. of Maryland, 1986–2007  
 Assistant Professor, Speech Communication, U. of Washington, 1982–1986  
 Acting Assistant Professor, Speech Communication, U. of Washington, 1981–1982  
 Acting Assistant Professor, Speech Communication, U. of Virginia, 1979–1981

*Administrative Appointments*

Chair (Acting), Department of Communication, U. of Maryland, March-June 1998  
 Director, Honors Humanities, College of Arts and Humanities, U. of Maryland, 2002-05  
 Associate Dean for Undergraduate Studies, Office Undergraduate Studies, U. of Maryland, 2011-14  
 Director (Interim), Asian American Studies Program, Office of Undergraduate Studies, U. of Maryland, March-August 2012

**Education**

PhD, Communication and Theatre Arts, U. of Iowa, 1982. Dissertation: "Philodemus on Rhetorical Expression."

Cited in Giovanni Indelli, "Occurrences of ἡδονή and ἡδύς in the Herculaneum Papyri," in *Philosophie der Lust: Studien zum Hedonismus*, ed. Michael Erler and Wolfgang Rother, 113-124 (Basel: Schwabe, 2012), 120, 120n33, 120n36; Laurentino Garcia y Garcia, *Nova biblioteca pompeiana project. Repertorium bibliographicum pompeianum* (Rome: Arbor sapientiae, 2012), Lettera G (5599-6501B), 7 [5628]; James I. Porter, "Φυσιολογεῖν. Nausiphanes of Teos and the Physics of Rhetoric: A Chapter in the History of Greek Atomism," *Cronache Ercolanesi* 32 (2002): 137; Friedrich Ueberweg, Helmut Holzhey, and Helmut Flashar, *Grundriß der Geschichte der Philosophie, Die Philosophie der Antike, in 2 Halbbdn. Bd. 4, Die hellenistische Philosophie* (Basel: Schwabe, 1994), 351; Giovanni Indelli, "References to Isocrates in *PHerc. 1007* (Philodemus, *Rhetorica* IV)," in *Proceedings of the 20th International Congress of Papyrologists, Copenhagen, 23-29 August 1992*, comp. Adam Bülow-Jacobsen (Copenhagen: Museum Tusulanum, 1994), 364; Jean Salem, *Lucrece et l'éthique: la mort n'est rien pour nous* (Paris: Vrin, 1990), 281; Tiziano Dorandi, "Filodemo: Orientamenti della ricerca attuale," *Aufstieg und Niedergang der römischen Welt*, 2, 36, 4 (Berlin: Walter de Gruyter, 1990), 2364.

MA, Rhetoric, U. of California, Davis, 1975. Thesis: "Plato's Response to Isocrates."

AB (Highest Honors), Philosophy, Rhetoric, U. of California, Davis, 1972

**Research, Scholarly and Creative Activities (Impact: citations > 480; h-index 13; g-index 21)**

*Books Edited*

Gaines, Robert N., ed. 2004 [1532]. *The Art or craft of Rhetoryke [Electronic resource] / by Leonard Cox*. Oxford: Oxford Text Archive [Text 2471].

Cited in Leonard Cox, *The Art or Craft of Rhetoryke* (Gloucester, UK: Dodo Press, 2009); Leonard Cox, *The Project Gutenberg EBook of The Art or Craft of Rhetoryke* [EBook #25612], <http://www.gutenberg.org/files/25612/25612-8.txt>.

- Gaines, Robert N., ed. 2004. *Advances in the History of Rhetoric*. Vol. 7. College Park, MD: American Society for the History of Rhetoric. [Pp. vi + 312; ISSN 1536-2426, ISBN 0-9760737-0-6]
- Gaines, Robert N., ed. 2005. *Advances in the History of Rhetoric*. Vol. 8. College Park, MD: American Society for the History of Rhetoric. [Pp. vi + 313; ISSN 1536-2426, ISBN 0-9760737-1-4]
- Gaines, Robert N., ed. 2006. *Advances in the History of Rhetoric*. Vol. 9. College Park, MD: American Society for the History of Rhetoric. [Pp. vi + 266; ISSN 1536-2426, Electronic ISSN 1936-0835, ISBN 0-9760737-2-2]
- Gaines, Robert N., ed. 2007. *Advances in the History of Rhetoric*. Vol. 10. College Park, MD: American Society for the History of Rhetoric. [Pp. vi + 293; ISSN 1536-2426, Electronic ISSN 1936-0835, ISBN 978-0-9760737-3-4]
- Gaines, Robert N., ed. 2010. *Advances in the History of Rhetoric*, Vol. 11/12. College Park, MD: American Society for the History of Rhetoric. [Pp. vi + 430; ISSN 1536-2426, Electronic ISSN 1936-0835, ISBN 978-0-9760737-4-1]

### Book Chapters

- Gaines, Robert N. 1995. "Cicero's Response to the Philosophers in *De oratore*, Book 1." In *Rhetoric and Pedagogy: Its History, Philosophy, and Practice. Essays in Honor of James J. Murphy*, ed. Winifred Bryan Horner and Michael Leff, 43–56. Mahwah, NJ: Erlbaum.

Cited in Giuseppe Ballacci, "The Union of Philosophy and Rhetoric: Cicero and Quintilian," in *Political Theory between Philosophy and Rhetoric: Politics as Transcendence and Contingency*, 51–83, Rhetoric, Politics and Society (Berlin: Springer, 2018), 73n15, 193; Giuseppe Ballacci, "Reassessing the Rhetoric Revival in Political Theory: Cicero, Eloquence, and the Best Form of Life." *Redescriptions: Political Thought, Conceptual History and Feminist Theory* 18.2 (2015): 158-180; Christopher van den Berg, *The World of Tacitus' Dialogus de Oratoribus: Aesthetics and Empire in Ancient Rome* (Cambridge: Cambridge University Press, 2014), 40n72, 322; Daniel P. Hanchey, "Rhetoric and The Immortal Soul in Tusculan Disputation I," *Syllecta Classica* 24.1 (2013): 77-103, 99, 102; Joseph A. DiLuzio, "Rhetoric and Power in Cicero's Early Speeches," PhD diss., Boston University, 2013; Florian Hartmann, "Funktionen der Beredsamkeit im kommunalen Italien. Befunde und Probleme." In *Cum verbis ut Italici solent ornatissimis: Funktionen der Beredsamkeit im kommunalen Italien/Funzioni dell'eloquenza nell'Italia comunale*, ed. Florian Hartmann, 9-24, Super alta perennis. Studien zur Wirkung der Klassischen Antike 9 (Bonn: Bonn University Press, 2011), 12n17; Jakob Wisse, Michael Winterbottom, and Elaine Fantham, *M. Tullius Cicero De orator libri III. A Commentary on Book III*, 96-230 (Heidelberg: Universitätsverlag Winter, 2008), 421; Roderick Henry Martin, III, "The Reformation of Conscience: Rhetoric in the Lutheran Casuistry of Friedrich Balduin (1575-1627)," PhD diss., University of Virginia, 2008, 46n61, 599; Joy Connolly, *The State of Speech: Rhetoric and Political Thought in Ancient Rome* (Princeton: Princeton University Press, 2007), 121n4, 128, 281; Carolyn Kyhykynen Lee, "A Kumiai Project: Leadership and Social Influence in Response to a Community Crisis," PhD diss., University of Southern Mississippi, 2007, 72, 192; Kirsten Leigh Anderson, "Reading Cicero Controversially: Perspectives on Two-Sided Argumentation in Ancient Oratorical Practice, and in the Twentieth-Century Classroom," PhD diss., University of California, Berkeley, 1999, 132; Tobias Reinhardt, ed., trans., comm., *Cicero's Topica*, Oxford Classical Monographs (Oxford: Oxford University Press, 2003), 405; Michael Mendelson, "The Rhetoric of Embodiment," *Rhetoric Society Quarterly* 28 (1998): 41, 48; Joy Connolly, "Vile Eloquence: Performance and Identity in Greco-Roman Rhetoric," PhD diss., University of Pennsylvania, 1997, 78n33, 97n74, 213; Anton D. Leeman, Harm Pinkster, and Jakob Wisse, *M. T. Cicero. De oratore libri III. 4. Band: Buch II, 291-367; Buch III, 1-95*. (Heidelberg: Universitätsverlag C. Winter, 1996), xix, 93, 95.

- Gaines, Robert N. 2000. "Aristotle's *Rhetoric* and the Contemporary Arts of Practical Discourse." *Re-Reading Aristotle's Rhetoric*, ed. Alan G. Gross and Arthur E. Walzer, 3–23. Carbondale: Southern Illinois University Press.

Cited in Tina Rupčić, "Founding Speech: Aristotle's Rhetoric as Political Philosophy," PhD diss., University of Toronto, 2017, 9, 10n26, 10n27, 13n34, 13n35, 229; Douglas Robinson, *The Deep Ecology of Rhetoric in Mencius and Aristotle: A Somatic Guide*, SUNY Series in Chinese Philosophy and Culture (Albany, NY: SUNY Press, 2016), 281, 301; William J. White, "'Actual Play' and the Forge Tradition," in *The Wyrld Con Companion Book 2015*, ed. Sarah Lynne Bowman, 84–99 ([Costa Mesa, CA]: Wyrld Con, December 20, 2015), 99; <http://www.sarahlynnbowman.com/wp-content/uploads/2017/10/WCCB15-Final-1.pdf>; Michael Fosmire, "La retórica como herramienta analítica / Rhetoric as Analytical Tool," PhD diss., Universidad Complutense de Madrid, 2015, 30, 31, 71, 438; Hoda Thabet, *Death and Continuity: A Comparative Study of Three Modern Arabic Novels by Female Authors* (Reykjavik: National and University Library of Iceland, 2015, 134; Lisa A. Baird, *Eloquent Design: Essays on the Rhetorics of Vision* (Newcastle upon Tyne: Cambridge Scholars Publishing, 2015), 18, 23; Ronald R. Krebs, *Narrative and the Making of US National Security*, Cambridge Studies in International Relations 138 (Cambridge: Cambridge University Press, 2015), 39, 334; Mark Stephen Verbitsky, "Aristotle on Rhetoric and Rationality: A Study of Aristotelian Political Psychology," PhD diss., University of Texas, 2014, 105n98; Dirk Jörke, "Rhetoric as Deliberation or Manipulation? About Aristotle's Rhetoric and Its Misuse in Recent Literature," *Redescriptions: Political Thought, Conceptual History and Feminist Theory* 17.1 (2014): 68-85; Christina Pepe, *The Genres of Rhetorical Speeches in Greek and Roman Antiquity* (Leiden: Brill, 2013), 560; Kevin Brock, "Establishing Ethos on Proprietary and Open Source Software Websites," in *Online Credibility and Digital Ethos: Evaluating Computer-Mediated Communication*, ed. Moe Folk and Shawn Apostel, 56-77 (Hershey, PA: Information Science Reference, 2013), 74; Stanley Uche Anozie, "Hans-Georg Gadamer's Philosophical Hermeneutics: The Intercultural Problem of Language and Hermeneutics (Chinua Achebe's *Things Fall Apart: A Casebook of African Thought*)," PhD diss., Dominican University College, Ottawa, Ontario, Canada, 2013, 34n40, 35n41, 36n46, 36n48, 350; Douglas Robinson, *Translation and the Problem of Sway*, Benjamins Translation Library (Amsterdam: John Benjamins Publishing Company, 2011), 210, 215; Jeremy Rosselot-Merritt, "Technical Communication as a Rhetorical Enterprise: A Technical Writing Internship at E-Technologies Group," Internship Report, Master of Technical and Scientific Communication, Department of English, Miami University, Ohio, 2011, 20, 20n4, 31; Dirk Jörke, "Aristoteles' Rhetorik: Eine Anleitung zur Emotionspolitik," *Österreichische Zeitschrift für Politikwissenschaft* 39 (2010) H. 2, 157–169, 160, 167n3, 168;

Joseph Wyatt Griffin, "The Interstices of Meeting: Martin Buber, Rhetoric, and the Dialogic Tradition," M.A. thesis, Miami University, 2010, 12, 12-13, 13, 14; Maria Wolrath Söderberg, "Aristoteles enthymem: slutledingsformer eller meningsskapande processer?" *Rhetorica Scandinavica* 53 (2010): 36-66; 38n6, 47, 48n50, 58n99, 64; Carole Beth Wynstra, "Revolutionizing Rhetoric and the Rhetoric of Revolution: Language, Persuasion, and Action in the Modern American Political Theater," PhD diss., University of California, Santa Barbara, 2009, 179; Lewis E. Caccia Jr., "Risk Communication in the Workplace: An Analysis of Communications Toolkits as Rhetorical Practice," PhD diss., Kent State University, 2009, 55, 199; John Kurtis Gayle, "A Feminist Rhetorical Translating of the *Rhetoric* of Aristotle," PhD diss., Texas Christian University, 2008, 262; Riccardo Sanchini, "Letture americane," Feuilleton: "Martin Heidegger, filosofia e retorica," *Ideazione: Revista di cultura politica*, gennaio-febbraio 2007 <[http://www.ideazione.com/feuilleton/sanchini\\_heidegger\\_01\\_07.htm](http://www.ideazione.com/feuilleton/sanchini_heidegger_01_07.htm)>; George A. Kennedy, trans. and comm., *On Rhetoric: A Theory of Civic Discourse*, by Aristotle, 2nd ed. (New York: Oxford University Press, 2007), 34; Eric D. Mason, "Moving Thumos: Emotion, Image, and the Enthymeme," PhD diss., University of South Florida, 2007, 192; Lioudmila Selemeneva, "Balancing the Concrete and Abstract in Public Intellectual Reasoning: A Study of Hannah Arendt," PhD diss., Carnegie Mellon University, 2007, 385; Janet M. Atwill, "Aristotle," *Classical Rhetorics and Rhetoricians: Critical Studies and Sources*, ed. Michelle Ballif and Michael G. Moran (Westport: Greenwood, 2005), 62; Ekaterina Haskins, *Logos and Power in Isocrates and Aristotle* (Columbia, SC: University of South Carolina Press, 2004), 145, 153; Carol Poster, "Theology, Canonicity, and Abbreviated Enthymemes: Traditional and Critical Influences on the British Reception of Aristotle's *Rhetoric*," *Rhetoric Society Quarterly* 33 (2003): 77, 91n0, 96; Ellen Quandahl, "A Feeling for Aristotle: Emotion in the Sphere of Ethics," *A Way to Move: Rhetorics of Emotion and Composition Studies*, ed. Dale Jacobs and Laura R. Micciche, 11-22 (Portsmouth, NH: Boynton/Cook, 2003), 14, 169; R. W. Sharples, *Whose Aristotle? Which Aristotelianism?* (Surrey, UK: Ashgate, 2001), 517; Carol Poster, comp., "The Enthymeme: An Interdisciplinary Bibliography of Critical Studies," <http://rhetjournal.net/Enth.html> (circa 2000).

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Cited in Henriette van der Blom, *Political Career in the Late Roman Republic* (Cambridge: Cambridge University Press, 2016), 184n17, 338; Robert Edward Hedrick, III, "Seeing the Unseeable: The Philosophical and Rhetorical Concept of Enargeia at Work in Latin Poetry," PhD diss. Florida State University, 2015. Electronic Theses, Treatises and Dissertations. Paper 9350, 170n583, 235; Инна Николаевна Титаренко, "Философия и поэзия в Древнем Риме: опыт взаимодействия." *Философия и культура* 6 (2014): 894-907; Verena Schutz, *Die Stimme in der antiken Rhetorik* (Göttingen: Vandenhoeck & Ruprecht), 135n264, 384; G. O. Hutchinson, *Greek to Latin: Frameworks and Contexts for Intertextuality* (New York: Oxford University Press, 2013), 237n26, 369; Henriette van der Blom, "Fragmentary Speeches: The Oratory and Political Career of Piso Caesonius," *Community & Communication: Oratory & Politics in Republican Rome*, ed. Catherine Steel & Henriette van der Blom, 299-313 (Oxford: Oxford University Press, 2013), 302n23; 261; И.Н. Титаренко (I. N. Titarenko), "Философия и поэзия в древнем риме: опыт взаимодействия" (Philosophy and Poetry in Ancient Rome: Experience of Interaction) *Историко-философский альманах (Historico-philosophical almanac)* 4 (2012): 86-104, 92n30; Inna Titarenko, "Poetry and the form of expressing ontological, ethical and aesthetic ideas in Ancient Rome," *Ontological Studies* 11 (2011): 245-261, 251n2, 261; C. G. Brown, "An Atticist Lexicon of the Second Sophistic: Philemon and the Atticist Movement," PhD diss., Ohio State University, 2008; Melanie Möller, *Talis oratio, qualis vita: Zu Theorie und Praxis mimetischer Verfahren in der griechisch-römischen Literaturkritik* (Heidelberg: Winter, 2004), 142; James M. May and Jakob Wisse, trans., *Cicero On the Ideal Orator (De Oratore)* (New York: Oxford University Press, 2001), 22n26, 52.

Gaines, Robert N. 2002. "Cicero's *Partitiones oratoriae* and *Topica*: Rhetorical Philosophy and Philosophical Rhetoric." In *Brill's Companion to Cicero: Oratory and Rhetoric*, ed. James M. May, 445-480. Amsterdam: Brill.

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Frampton, "Towards a Media History of Writing in Ancient Italy," PhD diss., Harvard University, 2011; Tessa G. Leesen, *Gaius Meets Cicero: Law and Rhetoric in the School Controversies* (Leiden: Brill Academic Publishers, 2010); Henriette Van Der Blom, *Cicero's Role Models: The Political Strategy of a Newcomer*, Oxford Classical Monographs (Oxford: Oxford University Press, 2010), 351; Michele Kennerly, "Sermo and Stoic Sociality in Cicero's *De Officiis*," *Rhetorica* 28.2 (2010): 133; Ákos Brunner, "Totas paginas commovere? Cicero's Presentation of Stoic Ethics in *De finibus* Book III," PhD diss., Central European University, Budapest, Hungary, 2010, 331, 352; Jaewon Ahn, "Cicero in Korea? A Very Important Author," *Gazette Tulliana* 2.1 (Spring-Summer 2010): 2; Nídia Emanuel Magalhães Pinheiro, "Cicero, As Divisões Da Arte Oratória. Estudo e Tradução," Mestrado em Estudos Literários, Culturais e Interartes—Literaturas Clássicas, Faculdade de Letras da Universidade do Porto, 2010, 114; Mark Forbes Moreton Clavier, "Eloquent Wisdom: The Role of Rhetoric and Delight in the Theology of Saint Augustine of Hippo," PhD diss., University of Durham, 2010, 311; Anthony George Hunter, "Cicero's Art of Quotation: Poetry in the 'Philosophica' and 'Rhetorica,'" PhD diss., Cornell University, 2010; Richard Oliver Brooks, *Cicero and Modern Law* (Farnham, Surrey, England: Ashgate, 2009), liii; James R. McConnell, Jr., "The Topos of Divine Testimony in Luke-Acts," PhD diss., Baylor University, 2009, 43, 43n22, 44n23, 355; José Carlos Vasconcelos Siqueira Camboim, "Partitions oratorias: breves considerações," *Revista Eletrônica do Curso de Direito da UFSM* 4.3 (2009): 215, 217, 310, 5124,13; Øivind Andersen, "Rhetoric and stylistics in ancient Rome/Rhetorik und Stilistik der römischen Antike," in *Rhetorik und Stilistik /Rhetoric and Stylistics: Ein internationales Handbuch historischer und systematischer Forschung/An International Handbook of Historical and Systematic Research*, ed. Ulla Fix, Andreas Gardt, and Joachim Knappe, 25-54, Halbband 1, (Berlin: Walter de Gruyter, 2008), 53; Sophie Aubert, "Cicéron et la parole stoïcienne: Polémique autour de la dialectique," *Revue de métaphysique et de morale* 57.1 (2008): 78; Matthew Fox, *Cicero's Philosophy of History* (Oxford: Oxford University Press, 2007), 50, 326; Dionysios Chalkomatas, *Ciceros Dichtungstheorie: Ein Beitrag zur Geschichte der antiken Literaturästhetik* (Berlin: Frank & Timme, 2007), 358; James M. May, "Cicero as Rhetorician," *A Companion to Roman Rhetoric*, ed. William Dominick and Jon Hall (Malden, MA: Blackwell, 2007), 263; Jill Harries, *Cicero and the Jurists: From Citizen's Law to the Lawful State* (London: Duckworth, 2006), 244; Emanuele Narducci, *Introduzione a Cicerone*, 2nd ed., Universale Laterza 851 (Rome: Laterza, 2005), 227; Nikolaus Jakob, *Öffentliche Kommunikation bei Cicero: Publizistik und Rhetorik in der späten römischen Republik*, Nomos Universitätschriften Kommunikations-wissenschaften (Baden-Baden: Nomos Verlagsgesellschaft mbH & Co. KG, 2005), 94n3, 271n2, 337; Yelena Baraz, review of *Cicero rhetor. Die Partitiones Oratoriae und das Konzept des gelehrten Politikers*, by Alexander Arweiler, *Bryn Mawr Classical Review* 2005.04.18 <<http://ccat.sas.upenn.edu/bmcr/2005/2005-04-18.html>>; Timo Maier, *Romulus bei Cicero* (Norderstedt: GRIN, 2005), 22; Yelena Eduardovna Baraz, "Prosimus Aliquid Civibus Nostris Otiosi: The Cultural Contribution of Cicero's Philosophy," PhD diss., University of California, Berkeley, 2004, 193; Alexander Arweiler, *Cicero Rhetor: Die Partitiones Oratoriae und das Konzept des Gelehrten Politikers*, Untersuchungen zur antike Literatur und Geschichte, 68 (Berlin: Walter de Gruyter, 2003), 13, 210, 246, 315; Gillian Elizabeth McIntosh, "Re-Thinking the Roman *Domus*: How Architects and Orators Construct Self, Space, and Language" (PhD diss., Ohio State Univ., 2003), 153n197; 220; Jakob Wisse, "The Intellectual Background of Cicero's Rhetorical Works," *Brill's Companion to Cicero: Oratory and Rhetoric*, ed. James M. May (Amsterdam: E. J. Brill, 2002), 364n62; Christopher P. Craig, "A Survey of Selected Recent Work on Cicero's Rhetorica and Speeches," *Brill's Companion to Cicero: Oratory and Rhetoric*, ed. James M. May (Amsterdam: E. J. Brill, 2002), 513, 515.

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Cited in Rebecca Moore Howard, "Academic Discourse: A Bibliography for Composition and Rhetoric," <http://wrt-howard.syr.edu/Bibs/AcadWtg.htm>, 23 August 2009; *British Rhetoricians and Logicians, 1500-1660*, 2nd Series, ed. Edward A Malone, vol. 281 of *Dictionary of Literary Biography* (Detroit: Gale, 2003), 381.

Gaines, Robert N. 2003. "Philodemus and the Epicurean Outlook on Epideictic Speaking." *Cronache Ercolanesi* 33: 189-197.

Cited in Graziano Arrighetti, "Filodemo, le *technai* e la retorica," in *Philosophus Orator: Rhetorische Strategien und Strukturen in philosophischer Literatur*, ed. Irmgard Männlein-Robert, Wolfgang Rother, Stefan Schorn, Christian Tornau, 181-202 (Basel: Schwabe AG, Verlag, 2016), 185n11; Ilon Lauer, "Epideictic Rhetoric," *Communication Research Trends* 34.2 (2015): 4-18, 6-7, 17; Christina Pepe, *The Genres of Rhetorical Speeches in Greek and Roman Antiquity* (Leiden: Brill, 2013), 274n18, 560; David Blank, "Philosophia and *technē*: Epicureans on the Arts," in *The Cambridge Companion to Epicureanism*, ed. James Warren, 216-233 (Cambridge: Cambridge University Press, 2009), 232n34; Marceio Ilon Lauer, "Ceremonial and Religious Functions of Roman Epideictic Genres," PhD diss., University of Georgia 2007, 25, 26, 124n59-62; Carol Poster, "Framing Theaetetus: Plato and Rhetorical (Mis)representation," *Rhetoric Society Quarterly* 35 (2005): 41, 67.

#### Refereed Conference Proceedings

Gaines, Bob. 1974. "Isocrates' Theory of Rhetoric" [commended student paper], in *Conference in Rhetorical Criticism, Address of the Conference and Commended Papers*, edited by Estelle C. Mannis, assistant editors John Cambus and Deborah Brown, 11-14. Hayward, CA: California State University, Hayward, 1973-1974.

Cited in ERIC <http://eric.ed.gov/?id=ED108271>.

#### Invited Talks

Gaines, Robert N. 1997. "The Object of Textual Criticism." Lecture, Colloquium of the Department of Communication Studies, Vanderbilt University, Nashville, TN, 25 April.

Gaines, Robert N. 2000. "Herculanean Papyri, Philodemus, and Late Hellenistic Rhetoric." Lecture, Cultural Life Program, Furman University, Greenville, SC, 17 October.

Gaines, Robert N. 2004. "New Perspectives on the Sophists from Philodemus' *On Rhetoric*." Lecture, The Papyri of Herculaneum, Smithsonian Lectures & Seminars, Resident Associate Program, Smithsonian Castle, Washington, DC, 22 April.

Gaines, Robert N. 2005. "Knowing and Doing in Humanities and Arts." Lecture, Symposium on the Humanities, Sponsored by the Humanities Development Fund, Furman University, Greenville, SC, 9 May.

*Refereed Presentations*

- Gaines, Robert N. 1977. "Doing by Saying: Toward a Theory of Perlocution." Paper presented to the annual meeting of the Speech Communication Association, Washington, DC.
- Gaines, Robert N. 1980. "Qualities of Rhetorical Expression in Philodemus." Paper presented to the annual meeting of the American Philological Association, New Orleans, LA.
- Gaines, Robert N. 1982. "An Account of Symbolic Competence." Paper presented to the Summer Conference on Language and Discourse Processes, Michigan State University, East Lansing, MI.
- Gaines, Robert N. 1983. "Philodemus on Rhetorical Invention." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Florence, Italy.
- Gaines, Robert N. 1983. "The Epicurean Account of Figurative Language in Rhetoric." Paper presented to the annual meeting of the American Philological Association, Cincinnati, OH.
- Gaines, Robert N. 1985. "Plato's Response to Isocrates in the *Phaedrus*." Paper presented to the Symposium on Continuities in Classical Greek Rhetoric, Pennsylvania State University, Media, PA.
- Gaines, Robert N. 1985. "Philodemus' Rhetorical Genera and their Disciplinary Relations." Paper presented to the biennial congress of the International Society for the History of Rhetoric, St. John's College, Oxford, England.
- Gaines, Robert N. 1987. "Philodemus on Beautiful Expression." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Tours, France.

Cited in R. Farese, "Theoria e praxis nella Retorica di Filodemo," in *Atti del XXII Congresso internazionale di Papirologia (Firenze, 23-29 Agosto 1998)*, 3 vols., ed. I. Andorlini, G. Bastianini, M. Manfredi, G. Menci, 1:427-442 (Firenze: Istituto papirologico G. Vitelli, 2001), 1:436n18.

- Gaines, Robert N. 1988. "Notes on a Rhetorical Papyrus: *P. Hamb.* 131." Paper presented to the annual colloquium of the American Society for the History of Rhetoric, New Orleans, LA.
- Gaines, Robert N. 1989. "Intellection: The Forgotten Function of the Speaker." Paper presented to the annual meeting of the Canadian Society for the Study of Rhetoric, Quebec City, Quebec, Canada.
- Gaines, Robert N. 1989. "Philodemus on the Artistic Status of Rhetoric." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Göttingen, Federal Republic of Germany.

Cited in Laurent Pernot, *La rhétorique de l'éloge dans le monde Gréco-Roman*, 2 vols., Collection des Études Augustiniennes, Serie Antiquité, 137-38 (Paris: Institute des Études Augustiniennes, 1993) 2: 505n66.

- Gaines, Robert N. 1991. "Hermogenes on Καίρος." Paper presented to the annual meeting of the Canadian Society for the Study of Rhetoric, Kingston, Ontario, Canada.
- Gaines, Robert N. 1991. "On the Nature of Philodemus' Περί ῥητορικῆς ὑπομνηματικόν." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Baltimore, MD.
- Gaines, Robert N. 1992. "Cicero's Theoretical Accomplishment in *De oratore*, book 1." Paper presented to the annual meeting of the Canadian Society for the Study of Rhetoric, Prince Edward Island, Canada.
- Gaines, Robert N. 1993. "Rhetoric, Philosophy, and their Practitioners in Philodemus' Περί ῥητορικῆς, book 5." Paper presented to the Congresso internazionale l'Epicureismo Greco e Romano, Napoli, Italia.
- Gaines, Robert N. 1993. "The Form of Preaching in Alain of Lille's *Summa de arte praedicatoria*." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Turin, Italy.
- Gaines, Robert N. 1993. "*Rhetorica contra philosophia*: Disciplinary Dispute in Philodemus' Περί ῥητορικῆς." Paper presented to the annual meeting of the American Philological Association, National Meeting, Washington, DC.
- Gaines, Robert N. 1995. "Quintilian and the Quarrel between Rhetoric and Philosophy." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Edinburgh, Scotland.
- Gaines, Robert N. 1997. "Philodemus and the Ethical Theory of Delivery." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Saskatoon, Saskatchewan, Canada.
- Gaines, Robert N. 1998. "The Object of Textual Criticism." Paper presented to the biennial meeting of the Rhetoric Society of America, Pittsburgh, PA.
- Gaines, Robert N. 1999. "The Text of Philodemus' *On Rhetoric*, book 4." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Amsterdam, Netherlands.

- Gaines, Robert N. 1999. "Disciplinary Relations in Ancient and Renaissance Rhetorics." Paper presented to the annual colloquium of the American Society for the History of Rhetoric, Newberry Library, Chicago, IL.
- Gaines, Robert N. 2000. "Three Faces of Epicurean Rhetoric." Paper presented to the biennial meeting of the Rhetoric Society of America, Washington, DC.
- Gaines, Robert N. 2001. "De-Canonizing Ancient Rhetoric." Paper presented to the annual colloquium of the American Society for the History of Rhetoric, Woodruff Library, Emory University, Atlanta, GA.
- Gaines, Robert N. 2002. "Tradition Meets Technology: Toward a Method for Rhetorical Criticism of Web Pages." Paper presented to the biennial meeting of the Rhetoric Society of America, Las Vegas, NV.
- Gaines, Robert N. 2002. "Philodemus on Epideictic Speaking." Paper presented to the biennial meeting of the Rhetoric Society of America, Las Vegas, NV.
- Gaines, Robert N. 2002. "Philodemus and the Epicurean Outlook on Epideictic Speaking." Paper presented to the Colloquio Internazionale: I papiri Ercolanesi e la storia della filosofia antica, Napoli, Italia.
- Gaines, Robert N. 2003. "Disciplinary Dispute and the Development of Rhetoric in Ancient Times." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Madrid and Calahorra, Spain.
- Gaines, Robert N. 2004. "Knowing and Doing in the Humanities and Arts." Paper presented to the Second International Conference on New Directions in the Humanities, Monash University, Prato, Italy.
- Gaines, Robert N. 2005. "Between Aeschines and Nicetes: New Perspective on the Second Sophistic in Philodemus." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Los Angeles, CA.
- Gaines, Robert N. 2006. "A Web-Based Interactive Tutor for Teaching History of Rhetoric." Paper presented to the biennial meeting of the Rhetoric Society of America, Memphis, TN.
- Gaines, Robert N. 2007. "Cicero and the Sophists." Paper presented to the biennial congress of International Society for the History of Rhetoric, Strasbourg, France.
- Gaines, Robert N. 2007. "*P. Herc. 1423*: The Case of the Missing Column." Paper presented to the triennial meeting of the International Congress of Papyrology, University of Michigan, Ann Arbor, MI.
- Gaines, Robert N. 2009. "Sophists in Diogenes Laertius." Paper presented to the biennial congress of International Society for the History of Rhetoric, McGill University, Montreal, Canada.
- Gaines, Robert N. 2010. "Was the Art of Speaking *Really* Invented by Plato (and Aristotle)?" Paper presented to the biennial meeting of the Rhetoric Society of America, Minneapolis, MN.
- Gaines, Robert N. 2011. "Sophists in Plutarch." Paper presented to the biennial congress of the International Society for the History of Rhetoric, Università di Bologna, Bologna, Italia.
- Smith, Ann C., Douglas A. Roberts, and Robert N. Gaines. 2013. "The I-Series: Evoking Intellect, Inquiry, and Imagination to Engage Students in Real-World Challenges." Presentation to the Association of American Colleges and Universities conference entitled "General Education and Assessment: A Sea Change in Learning," Boston, MA.
- Gaines, Robert N. 2015. "Sophists in Space: Locations of Sophistic Professional Activity in the Hellenistic and Early Imperial World." Presentation to the biennial congress of the International Society for the History of Rhetoric, Eberhard Karls Universität Tübingen, Tübingen, BRD.
- Gaines, Robert N. 2017. "Sophists on Rhetoric in Philodemus," Presentation to biennial conference of the International Society for the History of Rhetoric, Queen Mary, University of London, UK.

#### *Refereed Posters*

- Gaines, Robert N., and Sean Patrick O'Rourke. 1998. "Multi-Media, Multi-Modal Representations of Spoken Discourse: Implications for Teaching and Research," Poster presented to Communication: Organizing for the Future, sponsored by the National Communication Association and International Communication Association, Rome, Italy.

#### *Refereed Panels*

- Gaines, Robert N. 2012. "Foucault, Frankness, and Philodemus," in panel entitled Foucault's Last Lectures: Some Implications for Rhetoric. Paper presented to the biennial meeting of the Rhetoric Society of America, Philadelphia, PA. (Panel organized by Arthur Walzer)

- Gaines, Robert N. 2014. "The Object of Inquiry in Murphy's *Rhetoric in the Middle Ages*," in panel entitled Rhetoric in the Middle Ages at 40: A Roundtable Discussion. Paper presented to the biennial meeting of the Rhetoric Society of America, San Antonio, TX. (Panel organized by Sean O'Rourke)
- Gaines, Robert N. 2014. "Behaving Like a Sophist," in panel entitled Sophistic Practices. Paper presented to the annual meeting of the National Communication Association, Chicago, IL. (Panel organized by Robert N. Gaines)
- Gaines, Robert N. 2016. "Theodorus Byzantius on the Parts of a Speech--A Summary Preview," in panel entitled Changing the Past: The Idea of Rhetoric before Plato's *rhētorikē*. Paper presented to the biennial conference of the Rhetoric Society of America, Atlanta, GA. (Panel organized by Robin Reames)
- Gaines, Robert N. 2018. "Textual Engagements in the Pedagogy of Historical Rhetoric," in panel entitled The Present State of Graduate and Undergraduate Education in the History of Rhetoric. Paper presented to Southern States Communication Association, Nashville, TN (scheduled). (Panel organized by Sean O'Rourke)

#### *Non-Refereed Presentations*

- Gaines, Robert N. 1980. "A Note on the Significance of Plato's *Phaedrus* 271AB," Paper presented to the annual meeting of the National Communication Association, New York, NY.
- Gaines, Robert N. 1983. "The Sophists as Philosophers of Discourse." Paper presented to the annual meeting of the Western States Communication Association, Albuquerque, NM.
- Gaines, Robert N. 1985. "Isocrates, *Letter* 6.8." Paper presented to the annual meeting of the National Communication Association, Denver, CO.
- Gaines, Robert N. 1986. "Rhetorical Delivery in Philodemus." Paper presented to the annual meeting of the National Communication Association, Chicago, IL.
- Gaines, Robert N. 1987. "Philodemus and Cicero's *De oratore*," Paper presented to the Rutgers Conference on Cicero's *De oratore*, South Burwick, ME.
- Gaines, Robert N. 1989. "Response to 'Language, Thought, and Reality in Early Greek Philosophy.'" Paper presented to the annual meeting of the Eastern Communication Association Convention, Ocean City, MD.
- Gaines, Robert N. 1989. "Rhetoric and the Other Disciplines in Aristotle: A Brief Commentary on *Rhetoric* 1.2.1." Paper presented to the annual meeting of the National Communication Association, San Francisco, CA.
- Gaines, Robert N. 1991. "Aristotle's Rhetoric in the Contemporary Era: A Hollow Colossus." Paper presented to the Rutgers Conference on Peripatetic Rhetoric after Aristotle, Rutgers University, New Brunswick, NJ.

Cited in Alan G. Gross, "What Aristotle Meant by Rhetoric," in *Rereading Aristotle's Rhetoric*, ed. Alan G. Gross and Arthur E. Walzer, 24-37 (Carbondale, IL: Southern Illinois University Press, 2000), 25, 214.

- Gaines, Robert N. 1993. "Recent Advances in Research on Cicero's *Opera rhetorica*." Paper presented to the annual meeting of the Southern States Communication Association Convention, Lexington, KY.
- Gaines, Robert N. "Ehninger as Historian." 1993. Paper presented to the annual meeting of the National Communication Association, Miami Beach, FL.
- Gaines, Robert N. 1994. "Hermes Vindicated: Rhetorical Arguments in the Hellenistic Quarrel with Philosophy." Paper presented to the Symposium of the International Society for the History of Rhetoric, Edinburgh, Scotland.
- Gaines, Robert N. 1994. "Collocatio in Cicero's *Orator*," Paper presented to the seminar, Studies in Cicero's *Orator*, at the annual meeting of the National Communication Association, National Convention, New Orleans, LA.
- Gaines, Robert N. 1995. "Philodemus, *On Rhetoric* IV, *P. Herc.*1423: A Draft Edition." Paper presented to the Conference on the Text of Philodemus' *Rhetoric*, University of Texas, Austin, TX.
- Gaines, Robert N. 1995. "Cicero, Philodemus, and the Development of Late Hellenistic Rhetorical Theory." Paper presented to the Conference on the Text of Philodemus' *Rhetoric*, University of Texas, Austin, TX.
- Gaines, Robert N. 1995. "Knowledge and Discourse in Gorgias' *On the Non-Existent or On Nature*." Paper presented to the annual meeting of the National Communication Association, San Antonio, TX.
- Gaines, Robert N. 1996. "The Influence of Hieronymus on Late Hellenistic Rhetoric." Paper presented to the conference on the The Post-Aristotelian Peripatos and its Influence on Hellenistic Rhetoric, sponsored by Rutgers University, Tatnic, ME.
- Gaines, Robert N. 1996. "Aristotle's *Rhetoric* in Twentieth Century Scholarship: The Hollow Colossus." Paper presented to the annual meeting of the National Communication Association, National Convention, San Diego, CA.

- Gaines, Robert N. 1997. "E-Textualization and the Humanistic Scholar." Paper presented to the annual meeting of the National Communication Association, Chicago, IL.
- Gaines, Robert N. 1998. "Cicero and Philodemus on Models of Rhetorical Expression." Paper presented to the Congrès Cicéron-Philodème, Paris, France.
- Gaines, Robert N. 2003. "Ensuring Survival of P[reparing] F[uture] F[aculty] in the Communication Discipline." Paper presented to the annual meeting of the National Communication Association, Miami, FL.
- Gaines, Robert N. 2004. "Ehninger on Rhetoric: Systems and Sensibilities." Paper presented to the biennial meeting of the Rhetoric Society of America, Austin, TX.
- Gaines, Robert N. 2004. "The Fallacies of Rhetoric." Paper presented to the annual Colloquium of the American Society for the History of Rhetoric, Chicago, IL.
- Gaines, Robert N. 2005. "Primary Texts and Conservation of Historical Perspective: Developments in the United States." Position paper presented in the Global Round-Table--Discussion III: Research in the Americas, at the biennial congress of the International Society for the History of Rhetoric, Los Angeles, CA.
- Gaines, Robert N. 2005. "Extending our Understanding of Art and Rhetoric in Philodemus." Paper presented to the annual meeting of the National Communication Association, Boston, MA.
- Gaines, Robert N. 2006. "Recovering Ancient Sophistic." Paper presented to the annual meeting of the Eastern Communication Association, Philadelphia, PA.
- Gaines, Robert N. 2006. "Early Speech-Part Handbooks in Ancient Rhetoric: A Reconsideration of the Evidence." Séminaire sur l'histoire de la rhétorique, International Society for the History of Rhetoric, Université Marc Bloch—Strasbourg II, Palais Universitaire, Strasbourg, France.
- Gaines, Robert N. 2008. "Text Authentication and the Voices of Democracy Project." Paper presented to the annual meeting of the National Communication Association, San Diego, CA.
- Gaines, Robert N. 2008. "Aristotle's *Rhetoric* in the Twenty-First Century." Paper presented to the annual meeting of the National Communication Association, San Diego, CA.
- Gaines, Robert N. 2009. "History of Rhetoric in the Global Context." Paper presented to the annual meeting of the Southern States Communication Association, Norfolk, VA.
- Gaines, Robert N. 2010. "Theodorus Byzantius on the Parts of a Speech." Workshop on Rhetoric, International Society for the History of Rhetoric, Dipartimento di Filologia Classica e Medioevale, Alma Mater Studiorum Università di Bologna, Bologna, Italy.
- Gaines, Robert N. 2010. "History of Rhetoric: Past, Present, and Future." Paper presented to the annual meeting of the National Communication Association, Minneapolis, MN.
- Gaines, Robert N. 2014. "The Communication Discipline and Ancient Greek Rhetoric," Paper presented to the annual meeting of Southern States Communication Association, New Orleans, LA.

#### *Professional Publications*

- Orend, Richard J., Robert N. Gaines, and Marsha J. Michaels. 1977. *Reserve Enlistment Motivation*. No. HUMRRO-FR-ED-77-12. Human Resources Research Organization Alexandria, VA.

Cited in Brian Edward Wish, "Individual Motivation Factors Impacting United States Air Force Reserve Recruiting," PhD diss., University of Texas at Arlington, 2014, 11 (Table 2-1), 29, 47, 115; Jack S. Chase, *Reserve Component Military Intelligence Training—Thoughts for Tomorrow's Army* (Carlisle Barracks, PA: U. S. Army War College, 1990), 65; Mark E. Eisley and Myron P. Viner, *Review of Reserve Component Training: Problems and Solutions*, Research Report 1487 (Alexandria, VA: U. S. Army Research Institute for the Behavioral and Social Sciences, 1988), 13, 44; United States, Congressional Budget Office, Daniel F. Huck, David S. Mundel, *National Service Programs and their Effects on Military Manpower and Civilian Youth Problems* (Washington, DC: Congress of the United States, Congressional Budget Office, 1978), 18n 35.

- Orend, Richard J., Robert N. Gaines, Kenneth W. Stroad, and Marsha J. Michaels. 1978. *Measuring the Quality of Navy Life*. No. HUMRRO-PP-3-78. Human Resources Research Organization Alexandria, VA.

*Book Reviews*

Gaines, Robert N. 1978. Rev. of *Speech Act Phenomenology* by Richard L. Lanigan. *Quarterly Journal of Speech* 64: 465–466.

Cited in Richard L. Lanigan, "Lanigan's Response [to Review]," *Quarterly Journal of Speech* 64 (1978): 466–67.

Gaines, Robert N. 1983. Rev. of *The Sophistic Movement* by G. B. Kerferd. *Quarterly Journal of Speech* 69: 448–449.

Cited in Andrea M. Colbourn, "The Typewriter as an Agent of Change 1867 to 1954: A Drucker/Ellulian Analysis," PhD diss., New York University, 1988, 54, 488.

Gaines, Robert N. 1993. Rev. of *Trials of Character: The Eloquence of Ciceronian Ethos* by James M. May. *Philosophy & Rhetoric* 26: 160–163.

Cited in Andrew D. Dimarogonas, ed., *Synopsis: An Annual Index of Greek Studies, 1993*, vol. 2 (Reading, UK: Harwood, 1993), 40.

Gaines, Robert N. 1993. Rev. of *Protagoras and Logos: A Study in Greek Philosophy and Rhetoric* by Edward Schiappa. *Quarterly Journal of Speech* 79: 500–503.

Cited in Scott Consigny, "Edward Schiappa's Reading of the Sophists," *Rhetoric Review* 14.2 (1996): 263; Andrew D. Dimarogonas, ed., *Synopsis: An Annual Index of Greek Studies, 1993*, vol. 2 (Reading, UK: Harwood, 1993), 150, 228.

*Websites and Webpages*

Gaines, Robert N. 1998. "An Introduction to Rhetorical Delivery." <http://www.arsrhetorica.net/gaines/delivery.html>

Cited in Carolyn Handa, *The Multimediated Rhetoric of the Internet: Digital Fusion* (Routledge, 2013), 108, 180, 190.

Gaines, Robert N. 1999. "An Introduction to Rhetorical Style." <http://www.arsrhetorica.net/gaines/style.html>.

Cited in Alla Sheveleva and Viktoriia Timchenko, "Rhetoric and Sociolinguistics of Political Power," *GSTF International Journal of Law and Social Sciences* (JLSS) 2.2 (April 2013) 87-91, 88, 91; DOI: 10.5176/2251-2853\_2.2.117; Alla Sheveleva, "Lingo-Rhetorical and Socio-Pragmatic Peculiarities in Political Speeches by Barack Obama," *Intercultural Communication Studies* 21.3 (2012): 53-62, 55, 61; E. A. Сухорукова, "Речевые особенности политического дискурса как инструмент формирования имиджа политика," in *Язык, речь, общение в контексте диалога языков и культур*, ed. О.И. Уланович, 67-77 (Минск: Министерство образования Республики Беларусь Учреждение образования «Белорусский государственный университет», 2012), 67-77, 76; А.Д.Малина, "Политическая риторика: Лингвистические стратегии аргументированного дискурса в современном английском языке (на материале публичных выступлений)," Общероссийская студенческая электронная научная конференция «Студенческий научный форум», Москва, 15-20 февраля 2011.

Gaines, Robert N. 2009. "Civic Rhetoric and Lincoln's Birthday," <http://www.advances.umd.edu/LincolnBirthday/>. Endorsed Program by the Abraham Lincoln Bicentennial Commission, see <http://www.abrahamlincoln200.org/endorsed-programs.aspx>

*External Research Grants*

Principal Investigator (March-August 2012), Asian American and Native American Pacific Islander-Serving Institutions Grant, U. S. Department of Education (P382B080008; \$1,166,216.00), 2008-12.

Shawn Parry-Giles, Robert N. Gaines, Michael Hogan, Rosa Eberly, Martin Medhurst, Co-Project Directors, "Voices of Democracy: The U.S. Oratory Project," National Endowment for the Humanities Teaching and Learning Resources and Curriculum Grant (EE-50192-05; \$195,023.); 2005-2008.

Translator, "The Philodemus Project," National Endowment for the Humanities Grant (RL-22316-95; \$16,856.00): Sub-Contract for Greek Text and English Translation of Philodemus, *On Rhetoric* IV; 1995–96.

*Institutional Fellowships & Research Awards*

Reese Phifer Scholarship Grant, The University of Alabama, 2017

General Research Board, Semester Research Award, U. of Maryland, 1995–96

General Research Board, Semester Research Award, U. of Maryland, 1987–88

## Teaching, Mentoring and Advising

### *Courses Taught (1986-present)*

AAST378 Experiential Learning (3) UMD  
 ARHU205 Honors Humanities Second Year Seminar (3) UMD  
 ARHU206 Honors Humanities Research Semester (1) UMD  
 CIS650 Humanistic Research Methods (3) UA  
 CIS650 Theories of Argumentation (3) UA  
 COM380 Influence (3) UA  
 COM495/595 Propaganda (3) UA  
 COM500 Introduction to Graduate Studies (1) UA  
 COM545 Classical Rhetoric (3) UA  
 COMM107 Speech Communication: Principles and Practice (3) UMD  
 COMM250 Introduction to Speech Communication Inquiry (3) UMD  
 COMM330 Argumentation and Public Policy (3) UMD  
 COMM385 Influence (3) UMD  
 COMM388 Communication Practicum: Authenticating Rhetorical Texts (3) UMD  
 COMM398L Selected Topics in Communication: Civic Rhetoric and Lincoln's Birthday (3) UMD  
 COMM401 Interpreting Strategic Discourse (3) UMD  
 COMM402 Communication Theory and Process (3) UMD  
 COMM420 Theories of Group Discussion (3) UMD  
 COMM450 Ancient and Medieval Rhetorical Theory (3) UMD  
 COMM451 Renaissance and Modern Rhetorical Theory (3) UMD  
 COMM476 Language, Communication, and Action (3) UMD  
 COMM478 Communication Colloquium (1) UMD  
 COMM488 Communication Portfolio Project (1) UMD  
 COMM498W Seminar: Strategic Design of Web Communication (3) UMD  
 COMM602 Communication Theory (3) UMD  
 COMM604 Argumentation Theory (3) UMD  
 COMM687 Professional Development in the Communication Discipline (1) UMD  
 COMM698 Special Problems in Communication: Speech Acts (3) UMD  
 COMM698 Special Problems in Communication: Isocrates (3) UMD  
 COMM700 Introduction to Doctoral Studies in Speech Communication (3) UMD  
 COMM711 Historical/Critical Methods in Speech Communication Research (3) UMD  
 COMM758 Seminar in Rhetorical Theory: Argument (3) UMD  
 COMM758 Seminar in Rhetorical Theory: Cicero's *Opera rhetorica* (3) UMD  
 COMM758 Seminar in Rhetorical Theory: Quintilian (3) UMD  
 COMM768 Seminar in Public Address: Textual Criticism (3) UMD

### *Course or Curriculum Development*

ARHU205 Honors Humanities Second Year Seminar, created 2002-03, CORE-HO 2003-04 UMD  
 CIS609 Humanistic Research Methods, created 2016-2017 UA  
 COM380 Influence, developed 2016-17 UA  
 COM495/595 Propaganda, developed 2017 UA  
 COMM200 Critical Thinking & Speaking, developed 2001-02, CORE-HO, 2001-2002, GenEd Oral Comm 2010-11 UMD  
 COMM250 Introduction to Communication Inquiry, created 1989-1990, developed 2009-10, revised 2011, 2014 UMD  
 COMM385 Influence, created 2014, GenEd I-Series and Scholarship in Practice 2014 UMD  
 COMM420 Theories of Group Discussion, developed 2014 UMD

COMM602 Communication Theory, created 1999–2000 UMD  
 COMM604 Argumentation Theory, created 2004–05 UMD  
 COMM687 Professional Development in the Communication Discipline, created 1996–97 UMD  
 COMM698 Special Problems in Communication: Isocrates, developed 1991–92 UMD  
 COMM758 Seminar in Rhetorical Theory: Cicero's Rhetorical Works, developed 1994–95 UMD  
 COMM758 Seminar in Rhetorical Theory: Quintilian, developed 1993–94 UMD  
 COMM768 Seminar in Public Address: Textual Criticism, developed 2001–2002 UMD  
 Revised Undergraduate COMM major requirements (as Undergraduate Director), 1989–90 UMD  
 Established COMM Departmental Honors Program, 1990 UMD  
 Revised Undergraduate COMM major requirements (special assignment), 1998–99 UMD  
 Established Rhetoric Citation (now Minor) as collaboration of COMM and ENGL, 2001 UMD  
 Revised Honors Humanities Certificate requirements (as Director of Honors Humanities), 2003–04 UMD  
 Revised COM MA requirements (as Graduate Program Coordinator), 2015-2016 UA

### *Research Direction*

#### Undergraduate

Tiffany Thompson, "Wit, Humor, and Ridicule: The Enigma within George Campbell's *The Philosophy of Rhetoric*," BA honors thesis, University of Maryland, 2004.

#### Master's

Mark Smeltzer, "Gorgias on Arrangement," MA project, University of Washington, 1986. Published as "Gorgias on Arrangement: A Search for Pragmatism Amidst the Art and Epistemology of Gorgias of Leontini," *The Southern Communication Journal* 60 (1996): 156-165.

David G. Levasseur, "Burke and Bristol: A Rhetorical Account," MA thesis, University of Maryland, 1990. Published in part as "A Reexamination of Edmund Burke's Rhetorical Art: A Rhetorical Struggle Between Prudence and Heroism," *The Quarterly Journal of Speech* 83 (1997): 1-19.

#### Doctoral

Gary Selby, "Apocalyptic and Rhetoric in the Epistles of the New Testament," PhD dissertation, University of Maryland, 1996. Recipient of the American Society for the History of Rhetoric Dissertation Award, 1995–1996.

Shuming Lu, "Intercultural Small Talk: An Ethnographic Analysis of Interactions among Chinese and Americans," PhD dissertation, University of Maryland, 1997. Recipient of the Lee Yuh-Jie Dissertation Scholarship from the Dr. Sun Yat-Sen Scholarship Foundation, 1996.

Anders Lunt, "The Reinvention of Preaching: A Study of Sixteenth and Seventeenth Century Preaching Treatises," PhD dissertation, University of Maryland, 1998.

Lisa Perry, "Legal Rhetoric Books in England, 1600–1700," PhD dissertation, University of Maryland, 1998.

Robert Sullivan, "Isocrates and the Forms of Rhetorical Discourse," PhD dissertation, University of Maryland, 2001. Recipient of the American Society for the History of Rhetoric Dissertation Award, 2000–2001. Published in part as "Eidos/idea in Isocrates," *Philosophy & Rhetoric* 34 (2001): 79–92.

Cynthia King, "History Writing as Social Resistance in the Rhetoric of Nineteenth Century African Americans: Arguments and Depictions in the Historical Narratives of William Wells Brown and George Washington Williams," PhD dissertation, University of Maryland, 2002. Recipient of the American Society for the History of Rhetoric Dissertation Award, 2002–2003.

Camilla Kari, "Rhetorical Trajectory: The Emerging Public Nature of the Joint Pastoral Letters of the American Catholic Bishops," PhD dissertation, University of Maryland, 2002. Published as *Public Witness: The Pastoral Letters of the American Catholic Bishops* (Collegeville, MN: Michael Glazier, 2004).

Michael Phillips-Andersen, "A Theory of Rhetorical Humor in Political Discourse," PhD dissertation, University of Maryland, 2007.

A. Michele Mason, "Nannie H. Burroughs' Rhetorical Leadership during the Inter-War Period," PhD dissertation, University of Maryland, 2008. Recipient of the Winnemore Fellowship, Maryland Institute for Technology in the Humanities, 2006.  
 Arthur W. Herbig, "The Textualization of Pat Tillman: Understanding the Relationships between Person, Discourse, and Ideology," PhD dissertation, University of Maryland, 2011.  
 Benjamin Charles Krueger, "A Dissident Blue Blood: Reverend William Sloane Coffin and the Vietnam Antiwar Movement," PhD dissertation, University of Maryland, 2014.  
 Abbe Depretis, "The Carnival of the Courtroom: Public Moral Argument, Anti-War Protest, and the Chicago Eight Trial," PhD dissertation, University of Maryland, 2017.

#### Faculty Mentorship

University of Maryland: Assistant Professor Shannon A. Bowen, 2005-2006; Assistant Professor Torsten Reimer, 2006-2007; Assistant Professor Nneka Ifeoma Ofulue, 2009-2010; Assistant Professor Anita Atwell-Seate 2014-2015.  
 The University of Alabama: Assistant Professor John Burgess 2017-2018 (SLIS), Assistant Professor Leah LeFebvre 2017-2018 (COM), Assistant Professor Jessy Ohl 2017-2018 (COM).

#### *Advising: Other than Research Direction*

##### Undergraduate

Advisor (representing COMM), Rhetoric Citation, 2001-2003 (about 10 students per year) UMD

##### Master's

University of Maryland: Harry Pritchett, MA (non-thesis) 1991; Mary Wozney, MA (non-thesis) 1993; Scott Bolesta, MA (non-thesis) 1995; Ann Boyle, MA (non-thesis) 2001; Tiffany Thompson, MA (non-thesis) 2006

University of Alabama: Mark Hurst, MA (non-thesis) 2017

#### Service and Outreach

##### *Editorships*

Gaines, Robert N., Editor, *Advances in the History of Rhetoric*, 2002-2011.  
 Gaines, Robert N. and Bruce E. Gronbeck†, Area Co-Editors. 2008. Rhetorical Studies Area. In *The International Encyclopedia of Communication*, General Editor, Wolf Donsbach. 11 vols. (Oxford: Blackwell, 2008-2014).

##### *Editorial Boards*

University of Alabama Press, 2017-2018  
*Advances in the History of Rhetoric*, 1996-2002, 2015-2017  
*Communication Quarterly*, 1998-2000  
*Communication Reports*, 1987-1990  
*Quarterly Journal of Speech*, 1989-1990, 1992-1997, 2000-2007  
*Voices of Democracy*, 2005-2008 (online beginning 2008)  
*Western Journal of Speech Communication*, 1984-1987

##### *Reviewing Activities for Journals and Presses*

*American Journal of Philology* 2010  
*Argumentation and Advocacy* 1989, 2007, 2010  
*Communication Monographs* 1994

*Communication Studies* 1992, 1993  
*Critical Studies in Mass Communication* 1993  
*Philosophy and Rhetoric* 1994, 2004, 2005  
*Rhetoric and Public Affairs* 2000, 2005, 2006, 2015  
*Quarterly Journal of Speech* 1979  
*Rhetorica* 1985, 1988, 1989, 1993, 1995, 2018  
*Southern Speech Communication Journal* 1980  
*Western Journal of Speech Communication* 1987  
 University of North Carolina Press 1987  
 Truman State University Press 2001  
 Blackwell Publishing 2006  
 Princeton University Press 2015

*Reviewing Activities for Agencies, Foundations, and Federations*

Reviewer, Standard Research Grants Program, Communication, Cultural Studies and Women's Studies, Social Sciences and Humanities Research Council, Canada, 2007–2008  
 Reviewer, Mellon/ACLS Dissertation Completion Fellowship, American Council of Learned Societies, USA, 2011–2014

*Reviewing Activities for Conferences*

Member, Convention Program Review Committee, Rhetoric Society of America, 1997–1998, 1999–2000, 2001–2002, 2003–2004, 2005–2006, 2007–2008, 2009–2010

*Professional Service – Offices and Committees*

Vice-President, American Society for the History of Rhetoric, 1985–1986  
 Founder, Colloquium of the American Society for the History of Rhetoric, 1986. Organized "Tradition and Innovation in the History of Rhetoric," ASHR sponsored Colloquium, Chicago, IL, 12–13 November 1986.  
 President, American Society for the History of Rhetoric, 1986–1987  
 Organized "Ars componendi, ars persuadendi," ASHR sponsored Colloquium, Emerson College, Boston, MA, 4–5 November 1987.  
 International Treasurer, International Society for the History of Rhetoric, 1992–1997  
 Secretary-General, International Society for the History of Rhetoric, 2011–2012  
 Steering Committee, American Society for the History of Rhetoric, 1982–1983  
 Steering Committee, American Society for the History of Rhetoric 1985–1987  
 Dissertation Awards Committee, National Communication Association, 1986–1988  
 Chair, Constitution Drafting Committee, American Society for the History of Rhetoric, 1987–1988  
 Steering Committee, American Society for the History of Rhetoric, 1990–1991  
 Council, International Society for the History of Rhetoric (ex-officio), 1992–1997  
 Chair, Dissertation Awards Committee, American Society for the History of Rhetoric, 1993–1994  
 Chair, Publications Committee, American Society for the History of Rhetoric, 1997–2000  
 Publications Committee, Rhetoric Society of America, 1999  
 Board of Directors, Rhetoric Society of America, 1999–2003  
 Nominating Committee, Rhetoric Society of America, 2001  
 Nominating Committee, International Society for the History of Rhetoric, 2001–2003  
 Doctoral Education Committee, National Communication Association, 2001–2004  
 Conference Site Committee, Rhetoric Society of America, 2002–2003  
 Selection Committee, International Treasurer, International Society for the History of Rhetoric, 2005  
 Council, International Society for the History of Rhetoric, (elected), 2005–2009  
 Alliance of Rhetorical Societies (delegate representing ISHR), 2005–2009  
 Chair, Grants Committee, International Society for the History of Rhetoric, 2006–2011

Publications Committee, International Society for the History of Rhetoric, 2007-2009  
 Chair, Publications Committee, American Society for the History of Rhetoric, 2009  
 Policies and Procedures Task Force, Rhetoric Society of America, 2015-16

*Institutional Service*

The University of Alabama

Department Level, Department of Communication Studies

Graduate Program Coordinator, 2016  
 Member, Faculty Search Committee: Organizational Communication, 2015-16; Interpersonal Communicatino, 2017  
 Member, Undergraduate Program Committee, 2015  
 Member, Graduate Faculty, 2015-2017  
 Chair, Graduate Faculty Assembly, 2016  
 Chair, Administrative Committee of the Graduate Program, 2016  
 Member, Tenure-Track Faculty Review Committee, 2016  
     Peer Reviewer of Teaching for Assistant Professor Joshua Pederson  
 Chair, Contract Faculty Review Committee, 2016  
 Member, Contract Faculty Search Committee, 2016  
 Chair, Tenure-Track Faculty Search Committee: Rhetoric and Political Discourse, 2016

College Level, College of Communication and Information Sciences

Member, PhD Program Taskforce, 2015-16  
     Chair, Sub-Committee on PhD Program Operations, 2015-2016  
 Member, Senior College Tenure and Promotion Committee, 2015-2016  
 Member, PhD Admission Review Committee, 2016  
 Member, C&IS Graduate Studies Council, 2016  
 Member, College Tenure and Promotion Committee, 2016-2017  
 Chair, College Tenure and Promotion Committee, 2017-2018

University of Maryland

Departmental Level, Department of Communication Arts and Theatre, Department of Speech Communication,  
 Department of Communication

Chair, Departmental Separation Proposal Drafting Committee, Department of Communication Arts and Theatre, 1986-87  
 Supervising Author, "Proposal for Departmental Separation: Communication Arts and Theatre," 1987  
 Undergraduate Curriculum Committee, Speech Communication Division, Department of Communication Arts and  
 Theatre, 1986-87  
 Appointment, Promotion, and Tenure Committee, Department of Communication Arts and Theatre/Communication 1986-2015  
 Chair, Faculty Review Committee, Speech Communication Division, Department of Communication Arts and Theatre, 1987-1988  
 Graduate Studies Committee, Speech Communication Division, Department of Communication Arts and Theatre, 1987-1988  
 Governance, Policy and Procedures Committee, Speech Communication Division, Department of Communication Arts  
 and Theatre, 1987-1988  
 Executive Committee, Department of Communication Arts and Theatre, 1987-1989  
 Chief author, "Department of Speech Communication Plan of Organization," Department of Speech Communication 1988  
 Director of Undergraduate Studies, Department of Speech Communication 1989-1991  
 Chair, Undergraduate Studies Committee, Department of Speech Communication 1989-1991  
 Chair, Human Subjects Committee, Department of Speech Communication 1989-1991  
 Human Subjects Committee, Department of Speech Communication 1991-1993

Director of Departmental Honors, Department of Speech Communication 1991–1994  
 Foundations Examination Committee, Department of Speech Communication 1992  
 Graduate Studies Committee, Department of Speech Communication 1993–1994  
 Chair, Human Subjects Committee, Department of Speech Communication 1993–1994  
 Foundations Examination Committee, Department of Speech Communication 1993–1994  
 Coordinator, Communication Colloquium Series, Department of Speech Communication 1993–95  
 Faculty Advisory Committee, Department of Speech Communication 1993–95  
 Chair, Graduate Studies Committee, Department of Speech Communication 1996–1998  
 Director of Graduate Studies, Department of Speech Communication 1996–1998  
 Human Subjects Committee, Department of Speech Communication 1996–1998  
 Faculty Search Committee, Department of Speech Communication 1997–1998  
 Chair, Faculty Advisory Committee, Department of Communication 1998–1999  
 Undergraduate Studies Committee, Department of Communication 1998–1999  
 Chair, Salary Committee, Department of Communication 1998–1999  
 Chair, Foundations Examination Committee, Department of Communication 1998–1999  
 Course Supervisor, COMM200, Department of Communication 1998–2000  
 Course Supervisor, COMM 330, Department of Communication 1998–2000  
 Chair, Graduate Studies Committee, Department of Communication 1999–2000  
 Course Supervisor, COMM 230, Department of Communication 1999–2000  
 Director of Graduate Studies, Department of Communication 1999–2000  
 Salary Committee, Department of Communication 1999–2000  
 Human Subjects Committee, Department of Communication 1999–2000  
 Chair, Faculty Search Committee, Department of Communication 2001–2002  
 Chair, Ad Hoc Committee on Reputation, Department of Communication 2001–2002  
 Course Supervisor, COMM200, Department of Communication 2001–2009  
 Chair, Faculty Search Committee, Department of Communication 2002–2003  
 Undergraduate Studies Committee, Department of Communication 2002–2004  
 Graduate Studies Committee, Department of Communication 2003  
 Chair, Salary Committee, Department of Communication 2004–2005  
 Graduate Studies Committee, Department of Communication 2004–2005  
 Chair, Ad Hoc Committee on Learning Outcomes Assessment Plan, Department of Communication 2005–2006  
 Chair, Social Influence Sub-Committee, Search Committee, Department of Communication 2005–2006  
 Chair, Faculty Advisory Committee, Department of Communication 2005–2006  
 Chair, Salary Committee, Department of Communication 2006–2007  
 Search Committee, Department of Communication 2006–2007  
 Chair, Ad Hoc Committee on Learning Outcomes Assessment Rubrics, Department of Communication 2007–2008  
 Faculty Advisory Committee, Department of Communication 2008–2009  
 Undergraduate Studies Committee, Department of Communication 2009–2010  
 Chair, Graduate Studies Committee, Department of Communication 2010–2011  
 Director of Graduate Studies, Department of Communication 2011  
 Ad Hoc Committee on Re-Envisioning the Undergraduate Major, Department of Communication 2013–2015  
 Chair, Appointment, Promotion, and Tenure Committee, Department of Communication 2014–2015  
 Coordinator, Communication Colloquium Series, Department of Communication 2014–2015  
 Departmental Point of Contact, Lyterati Program, Department of Communication 2014–2015

College Level, College of Arts and Humanities, University of Maryland

Workgroup on the Speech Requirement, Arts and Humanities Curriculum Review, 1986–1987  
 Advisory Council, Research Center for the Arts and Humanities, 1987–1988  
 Search Committee, Chair of Speech Communication, 1989  
 Search Committee, Chair of Classics, 1991  
 Faculty Advisory Board, Center for Renaissance & Baroque Studies, 1993–1999

NEH Dissertation Grant Application Review Committee, 1994  
 Search Committee, Chair of Speech Communication, 1994-1995  
 Academic Unit Review Committee for the Writing Center, 1994-1995  
 Search Committee, Chair of Speech Communication, 1997  
 Search Committee, Computer Network Administrator Search Committee, 1998-1999  
 Collegiate Council, 1987-1988 (Alternate), 1999-2000  
 Academic Unit Review Committee for the Department of English, 2001-2002  
 Chair, Subcommittee on Undergraduate Studies, Review Committee for the Department of English, 2001-2002  
 Rhetoric Minor Committee (formerly Rhetoric Citation Committee), 2001-2011  
 Search Committee, Chair of Classics, 2005  
 Faculty Advisory Board, Honors Humanities Program, 2006-2007  
 Chair, CLAS-COMM-PHIL Business Manager Search Committee, 2007  
 Search Committee, Director of Honors Humanities, 2007  
 Classics APT Committee (ad hoc member), 2008-2009  
 Classics Program Sub-Committee, Department of Classics, 2009-2010  
 Convener, Rhetoric Minor Committee, 2010-2011  
 Classics APT Committee (ad hoc member), 2012-2013  
 Classica APT Committee (ad hoc member), 2014-2015  
 Committee on Programs, Courses, and Curricula, 2014-2015

University Level, University of Maryland

General Committee on Programs, Curricula, and Courses, University Senate, 1987-1988, 2011-2013 (representing Dean for Undergraduate Studies)  
 Chair, Adjunct Committee on Academic Procedures and Standards, University Senate, 1990-1991  
 General Committee on Educational Affairs, University Senate, 1990-1991  
 University Senate, 1990-92  
 Focus Group, Plan for Continuous Improvement, President's Office, 1991  
 Executive Committee, University Senate, 1992  
 President's Advisory Committee, 1992  
 Sub-Committee on Faculty Workload, Council of Deans, 1993  
 Executive Committee, University Senate, 1993-1994  
 President's Advisory Committee, 1993-1994  
 Chair, General Committee on Faculty Affairs, University Senate, 1993-1994  
 University Senate, 1993-1996  
 Merit Policy Review Committee, University Senate, 1994  
 Provost's Committee on Policies for Review of Deans, Chairs, and Units, 1995  
 Focus Group, Proposal for Creation of Senior Experience Office, Office of Undergraduate Studies, 1995  
 General Committee on Elections, Representation, and Governance, University Senate, 1997-1999  
 Focus Group, Web Page Construction, Office of Information Technology, 1998  
 Council of University System Faculty, Representing College Park, 1999-2000  
 Fellowship Committee, Graduate School, 2002-2003  
 Provost's Advisory Committee on Admissions and Advising, 2002-2004  
 Honors Faculty Council, 2004-2005  
 Associate Provost's Instructional Capacity Study Workgroup, 2007-2008  
 Middle States Periodic Review Subcommittee on Educational Offerings and Support, 2011-2012  
 Search Committee, Director of Asian American Studies, 2011-2012  
 Provost's Committee on Living-Learning and Other Special Programs, 2011-2013  
 Provost's Commission on Learning Outcomes Assessment, 2011-2013  
 Equity Administrator, Office of Undergraduate Studies, 2011-2013  
 Equity Council, Office of the President, 2011-2013  
 Chair, Programs, Curricula, and Courses Committee, Office of Undergraduate Studies, 2011-2013

Chair, Natural Sciences Faculty Board, General Education Program, 2011-2013  
 Chair, History and Social Sciences Faculty Board, General Education Program, 2011-2013  
 Chair, Diversity Faculty Board, General Education Program, 2011-2013  
 Chair, Global Studies Minor Program Advisory Committee, 2011-2013  
 Asian American Studies Scholarship Committee, Office of Undergraduate Studies, 2011-2013  
 Individual Studies Review Committee, Office of Undergraduate Studies, 2011-2013  
 General Education Committee, University Senate (representing Office of Undergraduate Studies), 2013

*Leadership Roles in Meetings and Conferences*

Organizer, 9th Annual Discerning Diverse Voices Research Symposium, College of Communication and Information Sciences, Gorgas Library, The University of Alabama, 8 March 2018. Served as a member of the Diversity Symposium Program Committee., 2018.

Local Arrangements Committee, Eighth Biennial Congress, International Society for the History of Rhetoric, Baltimore, MD, 1989-1991

Co-Chair (with Professor Jeanne Fahnestock), Local Arrangements Committee, 2000 Biennial Conference, Rhetoric Society of America, 1999-2000.

Contribution: Negotiated conference hotel contract; secured out-of-hotel panel venues, managed conference entertainment events, collected and managed conference income, created conference web site, constructed and updated preliminary conference program for publication.

Review of conference by Anthony Atkins, "The Rhetoric Society of America Conference 2000," *Kairos: A Journal for Teachers of Writing in Webbed Environments* 5.2 (2000). <http://english.ttu.edu/kairos/5.2/news/rsarev.htm>

*Community Engagements, Local, State, National, International*

Judge, Academic Olympics (National Finals), National Job Corps, Employment and Training Administration, U. S. Department of Labor, Washington, D.C., 14 October 1992.

**Instructional Awards, Honors, and Recognition**

*Teaching Awards*

CTE-Lilly Teaching Fellowship, 2003-2004, University of Maryland, College Park.

Honorary Member, Golden Key National Honor Society, University of Maryland Chapter, 5 December 1998.

Recognition for Outstanding Contributions to Seniors, The Office of the Vice President for Student Affairs and the Senior Council, University of Maryland, College Park, 27 November 1995

*Other Special Recognition*

"Knowing and Doing in the Humanities," Selected for presentation in Seminars for Teachers, University of Maryland, a national professional development program administered by the Woodrow Wilson National Fellowship Foundation (11 and 25 April 2007).

2002-2003 Instructional Improvement Grant, Office of the Associate Provost for Academic Affairs and Dean of Undergraduate Studies 2002, U. of Maryland, College Park (\$2,500).